

BEFORE THE ARIZONA CORPORATION COMMISSION 1 216 Arizona Corporation Commission 2 DOCKETED COMMISSIONERS 3 MARC SPITZER, Chairman JUL 1 2 2004 WILLIAM A. MUNDELL JEFF HATCH-MILLER **DOCKETED BY** MIKE GLEASON KRISTIN K. MAYES DOCKET NO. T-04200A-03-0550 6 IN THE MATTER OF THE APPLICATION OF BCE NEXXIA CORPORATION FOR A 7 CERTIFICATE OF CONVENIENCE AND NECESSITY TO PROVIDE FACILITIES-BASED 67113 DECISION NO. INTEREXCHANGE TELECOMMUNICATIONS SERVICES IN ARIZONA AND FOR COMPETITIVE CLASSIFICATION OF ITS SERVICES. 10 OPINION AND ORDER 11 DATE OF HEARING: April 22, 2004 12 PLACE OF HEARING: Phoenix, Arizona 13 Philip J. Dion III ADMINISTRATIVE LAW JUDGE: Amanda Pope 14 APPEARANCES: Michael Patten, ROSHKA, HEYMAN AND DEWULF, 15 on behalf of BCE Nexxia Corporation; and 16 Lisa Vandenberg, Staff Attorney, Legal Division, on behalf of the Utilities Division of the Arizona 17 Corporation Commission. 18 BY THE COMMISSION: 19 Having considered the entire record herein and being fully advised in the premises, the 20 Arizona Corporation Commission ("Commission") finds, concludes, and orders that: 21 FINDINGS OF FACT 22 1. On August 5, 2003, BCE Nexxia Corporation ("BCE" or "Applicant") filed with the 23 Commission an application for a Certificate of Convenience and Necessity ("Certificate") to provide 24 competitive facilities-based interexchange telecommunications services statewide. 25 BCE is a Delaware corporation, authorized to do business in Arizona. BCE is a wholly 26 owned subsidiary of Bell Canada Enterprises, Inc. which is a Canadian corporation. 27 On October 21, 2003, the Commission's Utilities Division Staff ("Staff") filed its Staff Report, which recommended approval of the application and included a number of additional 28

recommendations.

- 4. On February 4, 2004, a Procedural Order was issued that set this matter for a hearing on April 22, 2004.
- 5. On March 5, 2004, Applicant docketed a Notice of Filing of Affidavits of Publication that comply with Commission rules.
- 6. On April 22, 2004, a full public hearing in this matter was held as scheduled. Applicant appeared telephonically and was represented by counsel. Staff appeared and was represented by counsel. The hearing was conducted before a duly authorized Administrative Law Judge. Evidence was presented and testimony was taken. At the conclusion of the hearing, the Administrative Law Judge took the matter under advisement and informed the parties that a Recommended Opinion and Order would be prepared for the Commissioners' consideration.
- 7. On June 3, 2004, BCE filed a copy of its financial statements for 2003 as requested by the Administrative Law Judge.
- 8. On June 18, 2004, Staff filed a Supplemental Staff Report in response to BCE's June 3, 2004 filing, which summarizes the updated financial information and concludes that such information is substantially the same as that contained in BCE's original application and therefore, does not warrant amendment to the recommendations contained in the Staff Report docketed October 21, 2003.
- 9. Applicant has the technical capability to provide the services that are proposed in its application.
- 10. Currently there are several incumbent providers of interexchange services in the service territory requested by Applicant, and numerous other entities have been authorized to provide competitive local and interexchange services in all or portions of that territory.
 - 11. It is appropriate to classify all of Applicant's authorized services as competitive.
- 12. The Staff Report stated that Applicant has no market power and the reasonableness of its rates would be evaluated in a market with numerous competitors.
- 13. According to the Staff Report, BCE submitted the audited consolidated financial statements of its parent, Bell Canada Enterprises, for the twelve month period ending January 31,

2003. These financial statements list total assets in excess of \$39 billion, total equity in excess of \$13 billion, and net income in excess of \$1.8 billion.

- 14. At the hearing, BCE testified that it intends to enter into interconnection agreements for access facilities to be used in terminating and originating traffic to large customers for data service needs. Accordingly, we will require BCE to file any interconnection agreements that must be filed pursuant to the Federal Telecom Act with the Commission.
- 15. The Application states that BCE does not collect advances and deposits from its customers.
- 16. Staff recommends that BCE's application for a Certificate to provide competitive facilities-based interexchange telecommunications services be granted subject to the following conditions:
 - (a) that, unless it provides services solely through the use of its own facilities, Applicant be ordered to procure an Interconnection Agreement, within 365 days of the effective date of the Order in this matter or 30 days prior to the provision of service, whichever comes first, that must remain in effect until further order of the Commission, before being allowed to offer interexchange exchange service;
 - (b) Applicant should be ordered to comply with all Commission rules, orders and other requirements relevant to the provision of intrastate telecommunications service;
 - (c) Applicant should be ordered to maintain its accounts and records as required by the Commission;
 - (d) Applicant should be ordered to file with the Commission all financial and other reports that the Commission may require, and in a form and at such times as the Commission may designate;
 - (e) Applicant should be ordered to maintain on file with the Commission all current tariffs and rates, and any service standards that the Commission may require;
 - (f) Applicant should be ordered to comply with the Commission's rules and modify its tariffs to conform to these rules if it is determined that there is a conflict between the Applicant's tariffs and the Commission's rules;
 - (g) Applicant should be ordered to cooperate with Commission investigations including, but not limited to, customer complaints;
 - (h) Applicant should be ordered to participate in and contribute to a universal service fund, as required by the Commission
 - (i) Applicant should be ordered to notify the Commission immediately upon

changes to the Applicant's name, address and telephone number;

- (j) If at some future date, the Applicant wants to collect from its interexchange customers an advance, deposit, and/or prepayment, Staff recommends that the Applicant be required to file an application with the Commission for Commission approval. Such application must reference the Decision in this docket and must explain the applicant's plans for procuring a performance bond;
- (k) Applicant's intrastate interexchange service offerings should be classified as competitive pursuant to A.A.C. R14-2-1108;
- (l) The maximum rates for these services should be the maximum rates proposed by the Applicant in its proposed tariffs. The minimum rates for the Applicant's competitive services should be the Applicant's total service long run incremental costs of providing those services as set forth in A.A.C. R14-2-1109; and
- (m) In the event that Applicant states only one rate in its proposed tariff for a competitive service, the rate stated should be effective (actual) price to be charged for the service as well as the service's maximum rate;
- (n) BCE be ordered to file conforming tariffs within 365 days from the date of an Order in this matter or 30 days prior to providing service, whichever occurs first, and in accordance with the Decision; and
- (o) If any of the above timeframes are not met, that BCE's CC&N should become null and void without further Order of the Commission and no extensions for compliance should be granted.
- 15. Staff's recommendations, as set forth herein, are reasonable with one exception. We disagree with Staff's recommendation as set forth in Findings of Fact No. 15 (j) as we believe that the procurement of a performance bond is in the public interest and that such a requirement should not be omitted. The performance bond requirement is intended not only as a safeguard for customers of companies that collect advances, deposits or prepayments, but also provides a non-subjective and non-discriminatory means of protecting customers from the inconvenience associated with potential future insolvency of the telecommunications provider. We do not believe that a change in our current performance bond policy is necessary at this time.
 - 16. In order to protect BCE's customers, we find that:
 - (a) BCE should be ordered to procure a performance bond equal to \$100,000; and
 - (b) BCE should docket proof of the performance bond within 365 days of the effective date of an Order in this matter or 30 days prior to the provision of service, whichever comes first, and must remain in effect until further Order of the Commission.

17. In its Staff Report, Staff stated that based on information obtained from the Applicant, it has determined that BCE's fair value rate base is zero, and is too small to be useful in setting rates. Staff further stated that in general, rates for competitive services are not set according to rate of return regulation, but are heavily influenced by the market. Therefore, while Staff considered the fair value rate base information submitted by the company, it did not accord that information substantial weight in its analysis.

- 18. The rates to be ultimately charged by BCE will be heavily influenced by the market. Because of the nature of the competitive market and other factors, a fair value analysis is not necessarily representative of the company's operations.
- 19. Staff stated that BCE lacks the market power to adversely affect the telecommunications market by either restricting output or raising prices. Also, Staff has recommended that BCE's services be classified as competitive and thus subject to the flexible pricing authority allowed by the Commission's Competitive Telecommunications Services rules. Staff believes that these two factors, lack of market power and the competitive marketplace for the services BCE proposes to offer, support the conclusion that a fair value analysis is not necessarily representative of the company's operations, and that the rates charged by BCE will be reasonable.
 - 20. BCE's fair value rate base is determined to be zero for purposes of this proceeding.

CONCLUSIONS OF LAW

- 1. Applicant is a public service corporation within the meaning of Article XV of the Arizona Constitution and A.R.S. §§ 40-281 and 40-282.
- 2. The Commission has jurisdiction over Applicant and the subject matter of the application.
 - 3. Notice of the application was given in accordance with the law.
- 4. A.R.S. § 40-282 allows a telecommunications company to file an application for a Certificate to provide competitive telecommunications services.
- 5. Pursuant to Article XV of the Arizona Constitution, as well as the Arizona Revised Statutes, it is in the public interest for Applicant to provide the telecommunications services set forth in its application.

- 6. Applicant is a fit and proper entity to receive a Certificate authorizing it to provide competitive facilities-based interexchange telecommunications services in Arizona as conditioned herein.
- 7. The telecommunications services that the Applicant intends to provide are competitive within Arizona.
- 8. Pursuant to Article XV of the Arizona Constitution as well as the Competitive Rules, it is just and reasonable and in the public interest for Applicant to establish rates and charges that are not less than the Applicant's total service long-run incremental costs of providing the competitive services approved herein.
- 9. Staff's recommendations, as set forth herein, are reasonable and should be adopted with the exception of the recommendation set forth in Findings of Fact No. 15 (j). Furthermore, we will require BCE to procure a performance bond related to the provision of facilities-based interexchange service.
- 10. BCE's competitive rates, as set forth in its proposed tariffs, are just and reasonable and should be approved.

ORDER

IT IS THEREFORE ORDERED that the application of BCE Nexxia Corporation for a Certificate of Convenience and Necessity for authority to provide competitive facilities-based interexchange telecommunications services in Arizona shall be, and is hereby, granted, conditioned upon BCE Nexxia Corporation's timely compliance with the following three Ordering Paragraphs.

IT IS FURTHER ORDERED that BCE Nexxia Corporation shall file conforming tariffs in accordance with this Decision within 365 days of this Decision or 30 days prior to providing service, whichever comes first.

IT IS FURTHER ORDERED that BCE Nexxia Corporation shall procure a performance bond equal to \$100,000, and shall file proof of procurement of the bond with the Director of the Utilities Division, the earlier of 365 days from the effective date of this Order or 30 days prior to the commencement of service.

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IT IS FURTHER ORDERED that BCE Nexxia Corporation shall comply with all of the Staff recommendations set forth in the above-stated Findings of Fact and Conclusions of Law, with the exception discussed hereinabove with respect to requirements related to the future procurement of a performance bond as set forth in Findings of Fact No. 15 (j).

IT IS FURTHER ORDERED that if BCE Nexxia Corporation fails to meet the timeframes outlined in the Ordering Paragraphs above, that the Certificate of Convenience and Necessity conditionally granted herein shall become null and void without further Order of the Commission.

IT IS FURTHER ORDERED that this Decision shall become effective immediately.

BY ORDER OF THE ARIZONA CORPORATION COMMISSION.

COMMISSIONER / COMMISSIONER
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COMMISSIONER
IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive Secretary of the Arizona Corporation Commission, have hereunto set my hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this 12 h day of July, 2004. BRIAN C. McNEIL EXECUTIVE SECRETARY

DECISION NO.

1	SERVICE LIST FOR:	BCE NEXXIA CORPORATION	
2	DOCKET NO.:	T-04200A-03-0550	
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